Promoting the Development of Domestic Capital Markets: Hungary: a case study

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List of Problems

- FX loans to domestic customers, including especially risky CHFloans to unhedged retail borrowers → asset quality problems
- Currency mismatch in banks' balance sheets → permanent massive need for FX swaps
- Excessive reliance on wholesale funding → vulnerability to volatile wholesale risk spreads
- Excessive reliance on external funding → exposure to global market and parent bank behaviour
- Massive maturity transformation in banks' balance sheets ->
 funding, liquidity & interest rate risk, eventually more expensive
 funding
- Wide interest margin on the domestic credit market → more costly financial transition, a drag on economic growth

Is a Domestic Capital Market a Solution?

- <u>FX loans:</u> Partially, as banks lent in FX in view of massive interest rate differentials, not as they lacked LCY funds. But an alternative source to banks can put pressure on HUF borrowing costs.
- <u>Currency mismatch:</u> No, it is FX funds that are actually missing.
- Wholesale & external funding: Partially, as funding from domestic capital market is wholesale as well. But an alternative supplier can reduce funding risk and contain funding costs.
- <u>Maturity transformation:</u> <u>Definitely yes</u>, as shorter-term savings can be transformed into long-term funds if invested in readily marketable instruments.
- Wide interest margin: Yes again, as an advanced domestic capital market can put competitive pressure on banks on both the asset and the liability sides.

State of Play & Ingredients of Success

- <u>Institutional & legislative infrastructure:</u> Largely there, as to the means and vehicles of issuance, trade, settlement, asset management relatively <u>little to do</u> on this.
- <u>Investor base:</u> Also there, comprising domestic individual and institutional investors + the rest of the world – no action needed.
- <u>Issuer community:</u> Partially there, but restricted to banks and a narrow circle of non-strategically owned big domestic companies and a few sufficiently transparent and trackable medium size firms. Further development should be <u>market-driven</u>, <u>supportive</u> <u>action</u> may be useful.
- <u>Economic & financial conditions:</u> HUF capital market expensive for issuers, sovereign and currency risk to be reduced. Relatively lot to do on macroeconomic and structural policies, financial stability.